

## Financial Results for the Fiscal Year Ended (FYE) 06/20/2017 [Japan GAAP] (Consolidated)

08/04/2017

Company Name JOYFUL HONDA CO., LTD. Exchange listed on TSE-1

Security Code 3191 URL http://www.joyfulhonda.com/

Representative (Title) President and CEO (Name) Yukio Yaguchi

Contact (Title) Managing Director and General (Name) Goro Yoshihara (TEL) 029 (822) 2215

Managing Director

Scheduled date of ordinary shareholders' meeting 09/15/2017
Scheduled filing date of the securities report 09/19/2017
Scheduled commencement date of dividends payment 09/19/2017
Preparation of supplementary materials for financial results report : None

Convening financial results briefing : Yes (for institutional investors and analysts)

(Amounts rounded down to the nearest million yen)

### 1. Consolidated Business Results for FYE 06/20/2017 (06/21/2016 - 06/20/2017)

## (1) Consolidated Operating Results

(Percent represents comparison changes from the previous year)

							Profit attribu	table to
	Net sales		Operating income		Ordinary income		parent company shareholders	
	million yen	%	million yen	%	million yen	%	million yen	%
FYE 06/20/2017	154,934	(2.4)	7,395	(4.0)	8,021	(10.3)	6,130	12.4
FYE 06/20/2016	158,737	(2.2)	7,706	13.5	8,946	10.8	5,453	19.6

(Note) Comprehensive income: FYE 06/20/2017 6,886 million yen [20.2%] FYE 06/20/2016 5,730 million yen [18.4%]

	Profit per share	Profit per share - fully diluted	Profit to shareholders equity	Ordinary income to Assets	Operating income to Net sales
	yen	yen	%	%	%
FYE 06/20/2017	120.02	-	3.9	4.2	4.8
FYE 06/20/2016	105.67	-	3.6	4.9	4.9

(Reference) Equity method investment gain (loss): FYE 06/20/2017 53 million yen FYE 06/20/2016 117 million yen

### (2) Consolidated Financial Positions

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	million yen	million yen	%	yen
FYE 06/20/2017	199,413	157,536	79.0	3,094.27
FYE 06/20/2016	182,902	154,045	84.2	2,984.64

(Reference) Shareholders' equity: FYE 06/20/2017 157,536 million yen FYE 06/20/2016 154,045 million yen

#### (3) Consolidated Cash Flows

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at the end of the year
	million yen	million yen	million yen	million yen
FYE 06/20/2017	9,346	(4,104)	11,417	56,748
FYE 06/20/2016	9,413	(9,993)	(2,133)	40,088

#### 2. Dividends

		Aı	nnual divider	Amount of	Dividend	Dividend Ratio of		
	End of 1Q	End of 2Q	End of 3Q	End of the year	Total	annual dividends (Total)	payout ratio (Consolidated)	dividends to net assets (Consolidated)
	yen	yen	yen	yen	yen	million yen	%	%
FYE 06/20/2016	-	0.00	-	31.00	31.00	1,599	29.3	1.0
FYE 06/20/2017	-	0.00	-	32.00	32.00	1,632	26.6	1.0
FYE 06/20/2018 (forecast)	-	0.00	-	48.00	48.00		29.8	

3. Projected Consolidated Business Results for FYE 06/20/2018 (06/21/2017 - 06/20/2018)

(Percentages represent changes from the previous year for the full year, and on a year-on-year basis for quarterly results)

	Net sa	les	Operating income		Ordinary income		Profit attributable to parent company shareholders		Profit per share
	million yen	%	million yen	%	million yen	%	million yen	%	yen
2Q (cumulative)	76,000	(1.5)	3,720	5.3	3,940	(6.3)	2,620	(5.2)	68.63
Full year	153,800	(0.7)	7,970	7.8	8,540	6.5	5,590	(8.8)	153.58

#### \*NOTES

(1) Changes in major subsidiaries during the fiscal year under review (Change in specific subsidiaries that will accompany a change in scope of consolidation) : None

Newly consolidated: company (companies) (name of company) Excluded company (companies) (name of company)

(2) Change in accounting policies or estimates and retrospective restatements

Change in accounting policies in accordance with revision of accounting standards
 None
 Change in accounting policies other than item 1) above
 Change in accounting estimates
 Retrospective restatements
 None

(Note) For details, please refer to attachment P. 19 (Changes in Accounting Estimates).

- (3) Number of outstanding shares (common stock)
  - Number of outstanding shares at the end of the period (including treasury stock)
  - 2) Number of treasury stock at the end of the period
  - Average number of shares during the period

FYE 06/20/2017	51,612,880 shares	FYE 06/20/2016	51,612,880 shares
FYE 06/20/2017	700,740 shares	FYE 06/20/2016	160 shares
FYE 06/20/2017	51,080,877 shares	FYE 06/20/2016	51,612,720 shares

- \* Financial result are not subject to audit.
- Explanation for appropriate use of operating results forecasts and other special notes

  Statements concerning the future such as forecasts for business results contained in this document have been prepared based on information that was obtainable as of the day in which the document was presented and on the assumption that various factors of uncertainty exists. Thus, actual business results may vary.

For items concerning the business results forecast (consolidated business results forecast for FYE 06/20/2018), please refer to attachment P. 5 (Forecasts for the Next Term).

# Consolidated Financial Statement and Main Notes

## (1) Consolidated Balance Sheets

		(Unit: million yen)	
	Previous Consolidated Accounting Year (06/20/2016)	Current Consolidated Accounting Year (06/20/2017)	
Assets			
Current assets			
Cash and deposits	72,126	69,283	
Accounts receivable-trade	2,410	2,580	
Inventories	17,521	16,377	
Other	1,619	2,035	
Allowance for doubtful accounts	(1)	(1)	
Total current assets	93,676	90,276	
Noncurrent assets			
Property, plant and equipment			
Buildings and structures	76,160	76,222	
Machinery, equipment and vehicles	1,765	1,623	
Land	44,304	61,129	
Other	5,464	6,162	
Accumulated depreciation	(49,824)	(50,680)	
Total property, plant and equipment	77,870	94,457	
Intangible assets	1,817	1,850	
Investments and other assets			
Investment securities	2,830	6,994	
Stocks of subsidiaries and affiliates	982	1,035	
Deferred tax assets	2,419	1,867	
Other	3,309	2,935	
Allowance for doubtful accounts	(3)	(3)	
Total investments and other assets	9,537	12,829	
Total noncurrent assets	89,226	109,137	
Total assets	182,902	199,413	

	Previous Consolidated Accounting Year (06/20/2016)	Current Consolidated Accounting Year (06/20/2017)	
Liabilities			
Current liabilities			
Accounts payable-trade	8,467	7,974	
Short-term loans payable	140	40	
Current portion of long-term loans payable	123	1,662	
Income taxes payable	1,794	1,298	
Provision for bonuses	223	231	
Provision for directors' bonuses	33	31	
Provision for directors' retirement benefits	-	90	
Other	6,580	7,246	
Total current liabilities	17,362	18,574	
Noncurrent liabilities			
Long-term loans payable	342	14,105	
Liabilities related to employee retirement benefits	2,506	2,525	
Asset retirement obligations	3,678	1,869	
Long-term guarantee deposited	4,218	4,225	
Other	748	577	
Total noncurrent liabilities	11,494	23,302	
Total liabilities	28,857	41,877	
Net assets			
Shareholders' equity			
Capital stock	12,000	12,000	
Capital surplus	12,503	12,503	
Retained earnings	129,127	133,657	
Treasury stock	(0)	(1,795)	
Total shareholders' equity	153,630	156,366	
Cumulative amount of other comprehensive income			
Valuation difference on available-for-sale securities	583	1,119	
Adjusted cumulative amount of retirement benefits for employees	(169)	50	
Total cumulative amount of other comprehensive income	414	1,170	
Total net assets	154,045	157,536	
Total liabilities and net assets	182,902	199,413	

# (2) Consolidated Income Statement and Consolidated Statement of Comprehensive Income Consolidated Statement of Income

	Previous Consolidated Accounting Year (From 06/21/2015 to 06/20/2016)	(Unit: million yer Current Consolidated Accounting Year (From 06/21/2016 to 06/20/2017)	
Net sales	158,737	154,934	
Cost of sales	118,201	113,893	
Gross profit	40,535	41,041	
Operating revenue		· · · · · · · · · · · · · · · · · · ·	
Rent income of real estate	3,909	3,881	
Income from service fees	694	686	
Insurance agent commission	23	42	
Total operating revenue	4,627	4,610	
Operating gross profit	45,163	45,652	
Selling, general and administrative expenses	37,456	38,256	
Operating income	7,706	7,395	
Non-operating income	1,700	1,373	
Interest income	33	27	
Dividends income	28	47	
Equity in earnings of affiliates	117	53	
Commission fee	375	361	
Technical advisory fee	189	133	
Other	512	510	
Total non-operating income	1,256	1,134	
· -		1,134	
Non-operating expenses	2	10	
Interest expenses  Commission fee	11	428	
Other		68	
	2	508	
Total non-operating expenses	16		
Ordinary income	8,946	8,021	
Extraordinary income	<i>C</i> 4	26	
Subsidy income	64	26	
Asset retirement obligations	-	1,608	
Other	0	1 625	
Total extraordinary income	64	1,635	
Extraordinary loss	<b>61</b>		
Loss on reduction of noncurrent assets	64	-	
Loss on retirement of noncurrent assets	163	422	
Impairment loss	274	223	
Other	3	15	
Total extraordinary loss	505	660	
Profit before taxes and other adjustments	8,505	8,996	
Income taxes-current	3,103	2,650	
Income taxes-deferred	(51)	215	
Total income taxes	3,051	2,865	
Net income	5,453	6,130	
Profit attributable to parent company shareholders	5,453	6,130	

# Consolidated statement of comprehensive income

		(Unit: million yen)	
	Previous Consolidated Accounting Year (From 06/21/2015 to 06/20/2016)	Current Consolidated Accounting Year (From 06/21/2016 to 06/20/2017)	
Net income	5,453	6,130	
Other comprehensive income			
Valuation difference on available-for-sale securities	442	535	
Adjusted amount of retirement benefits for employees	(165)	220	
Share of other comprehensive income of associates accounted for using equity method	0	(0)	
Total other comprehensive income	276	755	
Comprehensive income	5,730	6,886	
Comprehensive income attributable to			
Comprehensive income attributable to owners of the parent	5,730	6,886	

# Consolidated statements of changes in net assets Previous Consolidated Accounting Year (From 06/21/2015 to 06/20/2016)

(Unit: million yen)

	Shareholders' equity						
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity		
Balance at the beginning of this period	12,000	12,503	125,441	(0)	149,944		
Changes of items during the period							
Dividends from surplus			(1,548)		(1,548)		
Profit attributable to parent company shareholders			5,453		5,453		
Change of scope of consolidation			(218)		(218)		
Purchase of treasury stock					-		
Net changes of items other than shareholders' equity							
Total changes of items during the period	-	-	3,686	-	3,686		
Balance for the end of this period	12,000	12,503	129,127	(0)	153,630		

	Cumulative amount of other comprehensive income				
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Adjusted cumulative amount of retirement benefits for employees	Total cumulative amount of other comprehensive income	Total net assets
Balance at the beginning of this period	141	(0)	(3)	137	150,082
Changes of items during the period					
Dividends from surplus					(1,548)
Profit attributable to parent company shareholders					5,453
Change of scope of consolidation					(218)
Purchase of treasury stock					-
Net changes of items other than shareholders' equity	442	0	(165)	276	276
Total changes of items during the period	442	0	(165)	276	3,963
Balance for the end of this period	583	-	(169)	414	154,045

# Current Consolidated Accounting Year (From 06/21/2016 to 06/20/2017)

(Unit: million yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the beginning of this period	12,000	12,503	129,127	(0)	153,630
Changes of items during the period					
Dividends from surplus			(1,599)		(1,599)
Profit attributable to parent company shareholders			6,130		6,130
Change of scope of consolidation					-
Purchase of treasury stock				(1,795)	(1,795)
Net changes of items other than shareholders' equity					
Total changes of items during the period	1	1	4,530	(1,795)	2,735
Balance for the end of this period	12,000	12,503	133,657	(1,795)	156,366

	Cumulative amount of other comprehensive income				
	Valuation difference on available-for-sale securities	Deferred gains or losses on hedges	Adjusted cumulative amount of retirement benefits for employees	Total cumulative amount of other comprehensive income	Total net assets
Balance at the beginning of this period	583	-	(169)	414	154,045
Changes of items during the period					
Dividends from surplus					(1,599)
Profit attributable to parent company shareholders					6,130
Change of scope of consolidation					-
Purchase of treasury stock					(1,795)
Net changes of items other than shareholders' equity	535	-	220	755	755
Total changes of items during the period	535	-	220	755	3,490
Balance for the end of this period	1,119	-	50	1,170	157,536

	(Unit: million ye		
	Previous Consolidated Accounting Year (From 06/21/2015 to 06/20/2016)	Current Consolidated Accounting Year (From 06/21/2016 to 06/20/2017)	
Net cash provided by (used in) operating activities	00/20/2010)	00/20/2017)	
Profit before taxes and other adjustments	8,505	8,996	
Depreciation and amortization	3,643	3,543	
Impairment loss	274	223	
Loss on reduction of noncurrent assets	64	223	
Subsidy income	(64)	(26)	
Equity in (earnings) losses of affiliates	(117)	(53)	
Increase (decrease) in allowance for doubtful accounts	0	0	
Increase (decrease) in provision for bonuses	9	8	
Increase (decrease) in provision for directors' bonuses	(10)	(1)	
Increase (decrease) in provision for directors' retirement benefits	(10)	90	
Increase (decrease) in liabilities for retirement benefits	86	335	
Interest and dividends income	(61)	(74)	
Interest expenses	2	10	
Loss on retirement of noncurrent assets	163	422	
Asset retirement obligations	103	(1,608)	
Decrease (increase) in notes and accounts receivable-trade	(112)		
Decrease (increase) in inventories	(112) 1,919	(170)	
		1,143	
Increase (decrease) in notes and accounts payable-trade	(1,676)	(492)	
Increase (decrease) in accrued consumption taxes	(410)	(261)	
Other	(240)	433	
Subtotal	11,973	12,518	
Interest and dividends income received	65	68	
Interest expenses paid	(2)	(13)	
Proceeds from subsidy income	64	26	
Income taxes paid	(2,749)	(3,253)	
Income taxes refund	61	-	
Net cash provided by (used in) operating activities	9,413	9,346	
Net cash provided by (used in) investing activities			
Payments into time deposits	(33,500)	(49,500)	
Proceeds from withdrawal of time deposits	39,000	69,000	
Purchase of property, plant and equipment	(14,130)	(19,920)	
Purchase of intangible assets	(198)	(276)	
Purchase of investment securities	(998)	(5,000)	
Proceeds from redemption of investment securities	-	1,600	
Proceeds from collection of guarantee deposits	9	459	
Payments for retirement of property, plant and equipment	(81)	(326)	
Other	(93)	(138)	
Net cash provided by (used in) investing activities	(9,993)	(4,104)	
Net cash provided by (used in) financing activities			
Increase in short-term loans payable	400	30	
Decrease in short-term loans payable	(400)	(130)	
Proceeds from long-term loans payable	-	16,000	
Repayments of long-term loans payable	(301)	(698)	
Purchase of treasury shares	· · ·	(1,795)	
Repayments of lease obligations	(283)	(388)	
Cash dividends paid	(1,548)	(1,600)	
Net cash provided by (used in) financing activities	(2,133)	11,417	
Net increase (decrease) in cash and cash equivalents	(2,713)	16,659	
Cash and cash equivalents at the beginning of the year	42,740	40,088	

Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	61	-
Cash and cash equivalents at the end of the year	40,088	56,748